

HISTORY

In 2001 **AURELIO MONTES**, sr. winemaker and founding partner of Viña Montes in Chile, visited Mendoza in Argentina. He was immediately seduced and impressed by its people, terroir, viticulture and enology, and excited by the opportunity to both learn from and contribute his own experience to a wine industry open to innovation. He saw the tremendous potential of the region and of Argentinean wines around the world.

After further exploratory trips, **KAIKEN** was founded in 2002.

Like the **CAIQUENES** (wild geese) that fly over Patagonia between Argentina and Chile, Montes decided to cross the Andes Mountains which separate the two countries. The aim was clear: to make great wines by combining the exceptional conditions of the Mendoza region with the talents of professionals from Argentina and Chile. Wines that show the best of both sides of the Andes.





THE NAME 'KAIKEN'

The origin of our name is the **CAIQUEN**, a wild goose that regularly flies over the Andes Mountains between Chile and Argentina.

These hardy birds usually inhabit the cold, dry plains of Patagonia and Tierra del Fuego, where snow and frost prevail for much of the year. They migrate northward when the extreme cold of winter approaches.

Caiquenes are very social and gather in groups or large flocks, especially when flying over the mountains.

Like the Caiquenes, the **MONTES** team crossed the Andes with the intention of learning, experimenting, and forming a team of professionals whose innovative spirit and dedication to excellence would produce great wines.





OUR MISSION

To make fine wines of the highest quality for consumers around the world, which reflect the unique terroirs of the top denominations in Argentina. To respect the environment, embrace sustainable practices, work in harmony with the local community, and create value for our shareholders and employees.

OUR VISION

To provide incomparable moments of pleasure for the world's wine consumers, by creating special and distinctive wines that are the result of our passion for researching the unknown, and our tireless, innovative spirit. To be internationally recognized as a premium brand from Argentina, highly regarded for its consistent quality, viticultural and enological innovation, and professionalism of its commercial activities.

OUR VALUES

The values of integrity, innovation, and sustainability guide our work in making wines with selected grapes from our own vineyards in the best terroirs of Mendoza (Vistalba, Agrelo, and Vista Flores) and from Salta.

Our team of viticultural, enological, and commercial professionals is passionate about excellence, creating wines that are the purest reflection of Argentina's terroirs, and setting no limits on a continuous process of improvement.

Those values are summed up as: Perseverance, Quality, Innovation and Sustainability

OUR INVITATION ~ *LET YOURSELF BE SEDUCED*

- Enjoy the sensuality of Kaiken wines;
- Discover wines that evoke the spirit of Argentina, home of the tango and its poetry;
- Discover the essence of the Kaiken brand

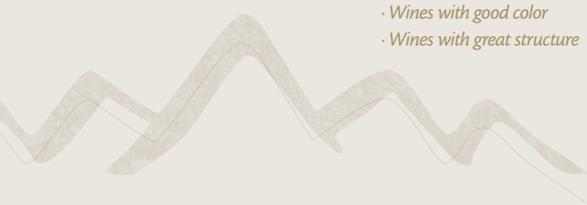




OUR TERROIR

Our wines are made with grapes selected from our own vineyards in the best wine regions of Mendoza, and from Salta, an excellent sector for Torrontés.

	MENDOZA			SALTA
	VISTALBA	AGRELO	VISTA FLORES	CAFAYATE
Soil types	Alluvial soils derived from water erosion of the Andes Mountains. Deep sandy loam with round stones at a depth of 1 meter (3.28 ft). Loose, very permeable structure with less than 0.5% organic matter.	Derived from water erosion of the Andes Mountains. Deep silt-loam with round stones at a depth of 2.5 m (8.20 ft). Loose, very permeable structure with less than 0.7% organic matter.	Alluvial soils derived from water erosion of the Andes Mountains. Sandy-loam with round stones up to 0.8m (2.62 ft) depth. Loose, very permeable structure with less than 0.9% organic matter.	Very deep sandy-loam alluvial soils with round stones at a depth of 2.5 m (8.20 ft). Loose, very permeable structure with less than 0.5% organic matter.
Annual precipitation	250 mm (9.84 in)	250 mm (9.84 in)	315 mm (12.40 in)	225 mm (8.86 in)
Altitude	1050 m.a.s.l.	950 m.a.s.l.	1250 m.a.s.l.	1680 m.a.s.l.
Trellis system	<i>Pergola</i> Furrow or traditional irrigation system (planted in 1974) <i>High vertical training system</i> With drip irrigation. <i>Low vertical training system</i> With furrow irrigation (planted in 1910)	<i>High vertical training system</i> With drip irrigation.	<i>High vertical training system</i> With drip irrigation. <i>Gobelet</i> With drip irrigation.	<i>Pergola</i> with drip and flood irrigation (vines are 80 years old on average).
Area	17 ha (42 ac)	70 ha (173 ac)	150 ha (370 ac) 15 ha planted	-
Varieties	Malbec, Cabernet Sauvignon	Malbec, Cabernet Sauvignon, Syrah, Bonarda, Petit Verdot.	Malbec, Cabernet Sauvignon, Cabernet Franc, Petit Verdot.	Torrontés
Average ripening temperature	18,5 °C (65.3 °F)	18,5 °C (65.3 °F)	18,5 °C (65.3 °F)	21,5 °C (70.7 °F)
Average amplitude during ripening months	4,5 °C (40.1 °F)	14,5 °C (58.1 °F)	15,5 °C (60 °F)	17 °C (62.6 °F)
Characteristics	Biodynamic · <i>Elegant wines</i> · <i>Wines with good color</i> · <i>Wines with great structure</i>	- · <i>Smooth wines</i> · <i>Round tannins</i> · <i>Ripe Fruit</i>	- · <i>Nervy, vibrant wines</i> · <i>Muscular wines</i> · <i>Good acidity</i> · <i>Firm tannins</i> · <i>Good color</i>	- · <i>Elegant wines</i> · <i>Wines with very good acidity and freshness</i> · <i>Wines with very good structure</i>





WINEMAKER · AURELIO MONTES JR.

AURELIO MONTES DEL CAMPO was born in Santiago, Chile and attended The Newland School. In 1994, he entered the Universidad Católica de Chile's Agronomy program, majoring in winemaking. He graduated with honors in 1999.

Aurelio traveled abroad to the world's leading winegrowing appellations, where he acquired knowledge and experience of different viticultural practices and winery operations. In 2000, he worked at Rosemount and Cape Mentelle in Australia, fulfilling a variety of roles in the viticultural and winemaking areas. His next trip took him to the renowned Napa Valley in the USA, where he was involved in winemaking in different parts of the Franciscan Estate winery.

In 2001, Aurelio returned to Chile and joined Viña Ventisquero, working as assistant winemaker under Head Winemaker Felipe Tosso.

In 2005, he took a year off winemaking to dedicate himself to social assistance work with street children through the "MARÍA AYUDA" Foundation.

In 2006, he returned to the industry as a winemaker at Viña Ventisquero.

In 2007, Aurelio was invited to join the Viña Montes winemaking team as Director of Winemaking. He worked at the company's Apalta winery, located in the Colchagua Valley, where Montes' icon wines and Montes Alpha are produced. There, he was responsible for developing wines and undertaking a four-year study of the Montes terroir with Pedro Parra, an internationally recognized expert in the field.

In 2011, Aurelio moved with his family to Mendoza, Argentina, to head up Montes' Kaiken project and enhance its reputation as a benchmark of quality in the Argentinean wine industry. Aurelio has experimented with new terroirs and winemaking practices, such as biodynamics, while establishing sustainability as one of Kaiken's core values.

As ambassador for Kaiken, Aurelio regularly tours international markets to promote both the winery and Argentina as a world-class wine producer.

Aurelio is married to Ximena Vial, a business major, and the couple have three children: Emilia (4), Aurelio (3) and Blanca (1). In his free time he enjoys outdoor pursuits such as hiking, endurance racing and skydiving, among others.



VINEYARDS

